



March 25, 2024

Commissioner Damon Chaplin  
Minneapolis Health Department  
505 4<sup>th</sup> Ave S, Suite 520,  
Minneapolis, MN 55415

Dear Commissioner Chapman,

The Minnesota Waste Wise Foundation, a 501c(3) affiliate of the Minnesota Chamber of Commerce (MCC) writes to confirm that Energy Smart plans to partner with the State of Minnesota and City of Minneapolis to implement the Twin Cities Commercial Energy Efficiency Program. (Award Number: EPA-R-OAR-CPRGI-23-07)

Energy Smart brings 16 years of local business energy efficiency program experience to this proposal. We anticipate being a program implementer and administrator by performing energy consultations and technical assistance for small to medium-sized businesses and managing a turn-key grant process for businesses in smaller coalition municipalities. We are committed to providing accessible and equitable services for businesses to improve their facilities, save on energy costs, and reduce air pollutants.

We are looking forward to solidifying partnerships with engaged municipalities, business organizations, and program implementers as part of this proposal. Throughout our history, we have helped businesses all over Minnesota navigate efficiency opportunities through utility-municipality cooperative programming and efforts spearheaded by organizations such as Lake Street Council. Since 2019, City of Minneapolis and Energy Smart partnered by issuing Green Cost Share matching grants to Energy Smart participants directly. Many other coalition municipalities have engaged Energy Smart in energy planning processes as a resource for their small and medium-sized businesses. This proposal represents a good-faith effort to formally share knowledge and resources to achieve larger results collectively than would be possible independently.

In closing, access to capital and technical knowledge are major barriers for implementing efficiency improvements in small/medium sized businesses. This proposal creates a powerful coalition to speed deployment of energy efficiency technologies in more municipalities and underserved areas by expanding the success of Minneapolis' Green Cost Share, reaching into more communities through trusted connections, and leveraging the industry experience of Energy Smart.

Sincerely,

A handwritten signature in black ink, appearing to read "Patrick Deal", is placed above the printed name.

Patrick Deal  
Energy Smart Program Manager  
Minnesota Chamber of Commerce